

HARMONIS International PLC is a partnership of experts, technicians and managers who have worked together for many years both in the private and public sectors, notably with the United Nations system.

## **GEOGRAPHICAL DEVELOPMENT WORK EXPERIENCE**

### **Africa:**

East: Burundi, Comoros, Eritrea, Ethiopia, Rwanda, Sudan, Tanzania, Zambia and Zimbabwe

West: Benin, Burkina Faso, Cape Verde, Guinea, Guinea-Bissau, Ivory Coast, Liberia, Mali, Mauritania, Niger, Nigeria, Senegal, Sierra Leone, The Gambia and Togo

Central: Chad, Central African Republic, Democratic Republic of Congo, People's Republic of Congo, Equatorial Guinea, Gabon, Sao Tome & Principe

South: Angola, Madagascar, Mauritius & Rodrigues

North: Tunisia

### **Middle East / Arab States:**

Egypt, Iraq, Lebanon, Saudi Arabia, Yemen

### **Southeast Asia and the Pacific:**

Bangladesh, Cambodia, China, India, Japan, Korea, Laos, Malaysia, Nepal, Pacific Islands, Pakistan, Singapore, South Korea and Thailand

### **Eastern Europe and Central Asia:**

Albania, Azerbaijan

### **Latin America and the Caribbean:**

Bolivia, CARICOM Member Countries (Jamaica, Barbados, Grenada, Saint Lucia, Dominica, Trinidad and Tobago), Haiti, Mexico, Peru

Over their careers, HARMONIS International partners have

- ***Raised up to over one billion US dollars for various UN and non-UN programmes and projects***
- ***Formulated and developed programmes and projects amounting to over a billion US dollars***
- ***Implemented over one billion dollars for various UN and non- UN programmes and projects.***

HARMONIS International PLC

22 West 26<sup>th</sup> Street, Suite 5D

New York, NY, 10010, USA

Tel: 1-212-924-7757

[www.harmonis-international.com](http://www.harmonis-international.com)



# HARMONIS International PLC



HARMONIS International PLC was established as a partnership of distinctive international experts whose objective is to provide turnkey development solutions.

The company offers premier technical, management and directly related services, to develop, manage, engineer, build and operate development projects and programmes worldwide.

HARMONIS International PLC applies its partners' extensive knowledge and experience in public and private bi- and multilateral funding procedures, and in social, political, economic or legal aspects, to provide sustainable solutions.

The partners' comprehensive vision and experience of economic and social growth and needs is what distinguishes the solutions that HARMONIS International offers. Our clients and business partners see us as integral to their success, because our uniqueness stems from anticipating their requirements and delivering on every commitment we make.

The company strives to achieve a harmonious sustainable social and economic development balance, and spares no effort in its goal toward contributing to a better quality of life.

HARMONIS International has offices located in Amsterdam, Kinshasa, Lagos, London, New York, Nairobi, Paris, Rome & San Francisco.

[www.harmonis-international.com](http://www.harmonis-international.com)

HARMONIS International PLC provides a comprehensive coverage of services. Teams are put together on an ad hoc basis to respond to each project's specific requirements, thus tailoring the most adequate expertise possible.

### CORE AREAS OF EXPERTISE

- **Policy Development and Strategies:** Development of Public sector policies and Management of Reform process
- **Programme/Project: Pre-feasibility,** Project formulation, Evaluations and Inspections
- **Management Consulting:** Change Management, Surveys and Technical Training
- **Fund raising:** Partnership Development and Management and Client management
- **Communications:** Development of communications strategies, Knowledge Management, Development and Implementation of Internet and Intranet Strategies
- **Procurement:** Formulation and management of the full tender procedure and contract award, including operations of contract committees, e-sourcing, training and contract ethics



#### Community Development (Benin)

A highly successful innovative community development programme that focused on empowering local villages through financing social and economic development; the truly audacious methodology was to the benefit of a total of 62 villages identified in two very different rural and economically active regions (Atacora and West Borgou).

### SECTORAL EXPERIENCE

- **Public Sector Reform:** Results Based Management
- **Public Sector Infrastructure Development:** Transport and Roads, Water and Sanitation, Services (Education, Health, etc.)
- **Private Sector Development:** Policy Development, public and private sector partnership development
- **Community development:** using participatory approach
- **Information and Communications Technologies (ICT):** Policies and Strategies, Development of Internet Gateways and set up of Public Nodes, Knowledge management systems
- **Architecture, Urban and Rural Planning:** Land-use, Municipal governance, Social Housing, Architectural and cultural heritage
- **Post-conflict and post-disaster reconstruction and rehabilitation:** Linking Relief, Rehabilitation and Development
- **Environment:** Food Security, Global Environmental Fund and Montreal Protocol (Sectoral)



#### Project Management (Ethiopia)

The Rural Development Project in Arsi & Bale zones was a challenging blend of construction projects (roads, water supply, etc) and assistance to 'woredas' (local communities) in rather difficult physical and institutional environments. Through successive yearly Management Services Agreements between the project partners, it became a showcase for all involved, and resulted in a second financing phase by the Donor.

### EXPERIENCE WITH PUBLIC AND PRIVATE ENTITIES

#### UN system:

**Programmes :** ICCROM, IFAD, UNCDF, UNDP, UNEP, UNHCR, UN-HABITAT, UNICEF, UNOPS, UN Secretariat

**Agencies:** FAO, UNESCO

#### Donors:

ADB, AUSAID, DFID, Dutch Cooperation, EU, FINNIDA, Italian Cooperation, JICA, World Bank, Regional Development Banks, Swedish Development Agency, USAID

#### Private Sector:

**Information Communication Technologies Sector:** CISCO, GKP, IBM, Microsoft

**Investment Banking:** Citi-Group, Goldman Sachs, Morgan Stanley

**International management consulting firms and contractors:** Satori Consulting

**International and National NGOs:** FOOD, Saleem (Malaysia), Wangonet

#### Foundations:

Africa-America Institute, Cooperative Housing Foundation, Ford Foundation, IBM Foundation, Rockefeller Foundation, Synergos

#### Policy Development (Nepal)

A National Policy discussion on ICT Strategy was initiated between the Government, Academia, Private Sector, NGOs community, Civil Society and a number of other key national counterparts.

Through a series of workshops and seminars a cross sectional long-term policy and strategy was developed and adopted.



#### Urban & Rural Planning (Haiti)

Upgrading proposals for six poor neighbourhoods in Port-au-Prince's largest slums and squatter area (population over 150,000). The Master Plan was prepared on the basis of numerous meetings with the several responsible ministries, daily site visits and frequent consultations with strong local community groups. Among a total of 40 complementary projects identified, over 30 received successful financing within less than 24 months.